

InSite Educational Facility Services uses LandVision to quickly zero in on the properties their clients are looking for.



Success Story
Austin, Texas



COMMERCIAL REAL ESTATE



PROBLEM

Using several property data systems to gather information was time-consuming and inefficient.



SOLUTION

LandVision provides a single source of accurate property and market data, allowing InSite to find opportunities that meet client requirements.



BENEFITS

- **Save Time:** Streamline your workflows with access to 300+ property and tax attributes tied to parcel boundaries.
- **Deliver What Clients Want:** Input client requirements into LandVision and instantly review properties that align with their needs in one application.
- **Find Off-Market Opportunities:** Analyze all of the properties that meet your clients' requirements, regardless of listing status.

LandVision is 'the Whole Package' for Discovering and Landing Deals

InSite Educational Facility Services is a real estate brokerage and advisory firm specializing in serving educational and non-profit entities. President Benson Sainsbury shares how LandVision has helped InSite streamline its workflows.

Save Valuable Time

Prior to using LandVision, InSite was using several sources to gather property data. Now, the company is able to review all of the information they need in one application which enables them to present opportunities to their clients faster.

"We can locate both single parcels and possible assemblages for our clients," Sainsbury says. LandVision allows us to search for properties by type or classification code, and we can visualize flood areas, brownfields, and other boundary areas such as school districts."

Find The Properties Your Clients Need

InSite Educational Facility Services brokers land and building acquisitions for education and school clients, whose needs are frequently very specific.

"We use property classification codes to locate existing schools or former school properties," Sainsbury explains. The ability to search using zip code, city, or county boundaries is extremely helpful since our clients are often seeking to place a new school within a very specific area."

Identify Off-Market Opportunities

A significant portion of InSite's transactions are off-market, and the company spends a large amount of time researching off-market properties and contacting owners. LandVision makes it easy for InSite to access the data they need.

"LandVision gives us a single-source location for searching for off-market sites, including details on owners and comps for both off-market and on-market properties," Sainsbury says. "We have closed several off-market properties using information obtained from LandVision."



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