

SVN/Walt Arnold Commercial Brokerage, Inc. Relies on LandVision™ for Accurate Parcel Data and Access to Complete Owner Portfolios



Success Story
Albuquerque, New Mexico



COMMERCIAL REAL ESTATE



PROBLEM

Ownership information is not available on the public record, making it difficult to generate a complete overview of property details and potential development opportunities



SOLUTION

LandVision delivers detailed parcel data along with complete owner portfolios



BENEFITS

- **Access Accurate Data:** Parcel data is continually updated to ensure accuracy and currency
- **Save Time and Money:** Find complete and detailed property data, all in one place
- **Understand Landowner Portfolios:** Review full portfolios instantly with a comprehensive overview of landowner information allows for instant review of entire portfolios

LandVision Helps SVN/Walt Arnold Commercial Brokerage, Inc. Identify Business Opportunities Within Owner Portfolios

Access Accurate Parcel Data Instantly

SVN/Walt Arnold Commercial Brokerage, Inc. is New Mexico's leader in sales, leasing and property management of commercial real estate, with more than 20 years in the industry. The company chose LandVision when considering location intelligence tools, finding that the platform delivers instant access to parcel data that is continually updated to ensure accuracy.

Save Time and Money

Senior Advisor Tim Luten depends on LandVision for a complete overview of properties. He uses LandVision to review land size, improvement size, transaction history, current property taxes, and other parcel-related data. "LandVision saves us time and money," Luten says. "It's a very useful tool, and I use it every day, especially when looking into the ownership of properties and looking at owner portfolios."

Utilize Complete Ownership Details to Inform Business Strategies

Complete owner portfolios help SVN/Walt Arnold Commercial Brokerage, Inc. identify potential development opportunities.

"A big benefit is that we can track the complete holdings of an individual and can see what other properties they own," Luten explains. "Being able to see everything together shows me what owners might be willing to do with their portfolio."

The ownership details available in LandVision helps Luten quickly access the information he needs to get a full picture of an owner's land holdings. "When I use the owner portfolio function, it gives me a list of properties they own throughout the United States," Luten says. "This is very useful because this information is no longer available on public record and can be difficult to get."



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